

Andrew T. Peterson

Chief Financial Officer

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Strategic Financial Planning
International Accounting Oversight
High Growth Companies
P&L Management
Mergers & Acquisitions (M&As)
Acquisition Integration
International Accounting
Multinational Legal Compliance

Multi-entity CFO who created financial structures, stability, and strategies to support rapid global growth.

Reducing Costs

Tripling Revenue

Improving Profits

PROFESSIONAL EXPERIENCE

A²Z GROUP • Troy, Michigan • A \$480M, global provider of engineering services for the automotive and telecom sectors.

Recruited to establish North American division's *first* HR and financial processes. Promoted through a series of leadership positions as division grew 1000%. Navigated rapid growth and multiple global acquisitions.

Chief Financial Officer (promotion, 2016 – Present)

Overview: CFO for five international entities; board member for three entities; Corporate Officer for four entities.

Promoted to lead all financial operations and P&L for five international entities generating \$96M revenue annually. Create and control a \$72M expense budget. Lead a team of nine at 15 global locations. Oversee financial planning and analysis, international accounting, cost control, mergers and acquisitions, and risk management. Ensure legal and tax compliance in four countries.

- Established **stable structures** to enable **robust company growth** and expansion into Canada, Mexico, and Australia.
- Instrumental in tripling U.S. revenue from \$20M to \$60M.
- Improved employee utilization from 65% to 85% – increasing monthly profits from a \$-100K *loss* to \$+200K and maintaining a 20% monthly profit margin.
- Initiated a restructuring plan for the business unit – elevating global profits to 10%.
- Negotiated a self-insured medical plan that saved over \$500K in three years on a \$1.5M annual plan.



Managing Director – A²Z North America & A²Z Communications (promotion, 2012 – 2016)

Overview: Director and Officer for two international entities.

Led financial management and planning for two divisions, including audits, collections, forecasting, cash flow, and risk management. Collaborated with banks to negotiate terms on multi-million-dollar bonds. Reviewed contracts to mitigate risk by establishing terms for master service and non-disclosure agreements.

- Piloted the valuation, due diligence, and acquisition of the Canada division – one of A²Z's most profitable transactions.
- Integrated tools, processes, and staff for U.S. and Canadian entities during a joint venture (JV).

EXPERIENCE, Continued

A²Z GROUP (continued)

Operations & Accounting Manager – A²Z North America (promotion, 2011)

Accounting Manager – A²Z North America (2010)

Led a team of eight accounting and support staff. Managed HR, insurance, payroll, and compliance. Directed accounting processes, including general ledger, balance sheet preparation, P&L reporting, and shareholder reporting.

- Recruited to establish the *first* administrative, HR, and financial processes for a start-up operation in North America.
- Designed a comprehensive human resource strategy for the growing North American division. Wrote an employee handbook and created salary structure.
- Trained finance and accounting team in Tableau and Power BI analytics tools.

GOLDMAN & ASSOCIATES, CPA • Southfield, Michigan • A professional tax and accounting firm.

Staff Accountant (2005 – 2010)

Managed accounting, payroll processing, and tax preparation services for small businesses and individual clients in accordance with GAAP.

- Established QuickBooks and C.S. Professional Suite accounting software for over 50 small business clients and conducted user training.
- Converted company database from file to SQL and rebuilt server to improve functionality.

EDUCATION & TRAINING

Master of Accounting – Oakland University • Rochester, Michigan

BS in Finance – University of Michigan • Ann Arbor, Michigan

Executive Coaching (2 years)

TECHNOLOGY

Microsoft Office

Word, Excel (advanced), Outlook, PowerPoint, OneNote

Accounting Software

QuickBooks (advanced), C.S. Professional Suite

Business Analytics

Tableau, Microsoft Power BI

AFFILIATIONS

Treasurer, Oakland University Alumni Association

Treasurer, United Fund, Detroit Chapter

Member, Financial Executive Institute

Member, National Association of Finance Professionals

Member, International Accounting Association