

Andrew C. Mitchell

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CHIEF EXECUTIVE OFFICER

Operations Management . . . Business Development

Extensive background in operations management and business development with a proven record of producing bottom-line results in a variety of industries. Consistently increased profits while improving quality and employee satisfaction. Expertise includes:

- Operations
 - Administration
 - Human Resources
 - Finance
 - Marketing & Sales
 - Customer Service
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RECENT ACCOMPLISHMENTS

- Drove profit growth from \$80,000 in 1994 to \$1.1 Million in 1996.
 - Improved quality as evidenced in JCAHO score of 99% - Accreditation with Commendation - in 1996.
 - Reduced non-salary operating costs 25% by eliminating unnecessary expenditures and making managers more aware and accountable for costs.
 - Worked with Human Resources to develop and implement management training programs in Conflict Resolution. Implemented programs for all staff in Performance Improvement / Process Improvement.
 - Revised reporting structures to improve communication, and reengineered job functions to improve productivity.
 - Repositioned system to become the only full service behavioral health center in Southeast Michigan. Increased revenues by expanding system and adding new programs.
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EXPERIENCE

NEW CENTURY BEHAVIORAL HEALTH SYSTEMS, Southfield, Michigan

3/95-6/97

Chief Executive Officer

- Directed all operations for integrated behavioral health system with an operating budget in excess of \$10M. Directed five senior managers, including CFO, COO, Director of Marketing, Medical Director, and Director of Nursing. Managed operating expenses, marketing objectives, and profitability.

ADVANCED CARE, Grand Rapids, Michigan

9/94-3/95

Regional Director

- Developed and managed five free standing ambulatory mental health centers with an operating budget in excess of \$30M. Emphasis on business and product development.

**This Resume Makeover, written by Deborah Schuster, was published in
The National Business Employment Weekly in November of 1998.**

GLOBAL HEALTH SERVICES INC.

3/88-9/94

Chief Executive Officer (Promotion) - Lake View Hospital, Grand Rapids, Michigan

- Directed 62-bed psychiatric hospital with an operating budget in excess of \$11M. Ensured the achievement of all budgetary objectives and profitability.

Chief Executive Officer - Sunrise Hospital, Athens, Georgia

- Managed a 59-bed psychiatric hospital with an operating budget in excess of \$7M.

NEW BEGINNINGS, Wilmington, North Carolina

3/87-1/88

Administrator

- Oversaw all administrative and marketing functions for a 27-bed free standing substance abuse hospital. Ensured efficient use of staff, facility, and materials to enhance profitability.

Prior Experience:

- Three years in health care marketing, one year in hotel management, five years as a sales manager, and six years in retail management.
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EDUCATION

Business Management

ANDERSON UNIVERSITY, Chicago, Illinois

Courses in Business Administration

LANE COLLEGE, Eugene, Oregon

PROFESSIONAL HONORS & ACTIVITIES

Selected to serve on Global Health Services Chairman's Council, 1989, 1992

Board of Governors, FAHS, 1996-1997

Board of Directors, Moultrie, Georgia YMCA, 1989-1990

Board of Directors, Georgia Safety Council, 1989-1990

Board of Directors, Colquitt County United Way, 1989-1991
